Wherever you are…

…join us for networking, career support, lifelong learning, events, online resources, connecting with old friends, sharing new ideas, gaining different perspectives and meeting like minds.

“Just about everywhere I go I end up meeting someone connected to INSEAD! The network can provide a first point of contact just about anywhere in the world, so stay in touch.”

Barbara Kux MBA’84J
Member of the Managing Board, Siemens AG

Countries with INSEAD National Alumni Associations
Your network to the world

A warm welcome to you as Alumni of the INSEAD global network. I would like to take this opportunity to express what a privilege it is for me to have become Dean of this prestigious institution and to share this remarkable journey with you. One of the most exciting moments for me in the coming year will be the graduation ceremonies where I will have the chance to wish our newest members of the Alumni community best wishes for their future endeavours. Perhaps even more exciting is knowing that we will meet again and I will discover that they have risen to great heights and achieved many of their goals.

INSEAD Alumni hail from the four corners of the globe and from many diverse backgrounds. In fact, INSEAD Alumni are even more evenly distributed throughout the world than those of any other leading business school – working in every imaginable sector, leading businesses and driving positive change. Reunions, on-campus and regional events, and academic conferences are the perfect opportunities to reconnect and keep in touch, reminding us all of the opportunities such as diverse network can provide, and that we are indeed The Business School for the World.

Given this extraordinary network, here at INSEAD we do everything we can to help you access it, particularly via our online alumni platform, iConnect, and our on-campus reunions and global networking, learning and social events. These unique opportunities and events are available to you as INSEAD Alumni but the key is to join the INSEAD Alumni Association. You can either join via your local National Alumni Association (NAA) or, if you travel widely or live in a country without an NAA, via the International Alumni Association (IAA). Membership of this unique association run for Alumni by Alumni will help you get even more networking power out of your time at INSEAD.

There is no doubt too that the INSEAD Alumni Association gives considerable support to the School, through joint projects and events, as well as bringing the voice of the Alumni community to the table on issues and developments. We value this input tremendously and recognise it as part of a virtuous circle with truly positive synergy.

On behalf of INSEAD, therefore, I would like to encourage you all, whether new graduates or alumni of many years’ standing, to join the INSEAD Alumni Association. A graduation ceremony may mark the end of your time of study at INSEAD but it is in fact just the beginning of a great relationship with a worldwide community in which great minds will continue to meet.

Dipak. C. Jain
Dean of INSEAD
From the President of the INSEAD Alumni Association

Having grown up in three countries (Germany, USA and France) and travelled and worked in many others on four continents, I always felt that I was "something special" - until I came to INSEAD in 1971. To my great surprise we were all "something special" - international, multilingual, with a very broad spectrum of academic and professional backgrounds. This provided the basis for a great educational experience, working in purposely heterogenous groups with the "case method", both new concepts in Europe at the time. My interest and my ability to "build bridges" were nurtured there.

INSEAD has developed extremely well and its footprint has increased far beyond the founders' greatest expectations. We are truly the outstanding "Business School for the World". The alumni are key to the branding of the school since their professional success reflects the quality of the education and their emotional bonding, fostered by the INSEAD Alumni Association (IAA), is recognized as a desirable strength.

The purpose of the IAA with its 43 National Alumni Associations (NAAs) and its international Alumni Clubs is to support its members throughout the world with a comprehensive range of services and to represent all alumni vis-à-vis the school or other organizations. It thus not only offers you benefits, but also gives you a voice with influence. The benefits of membership are as diverse as the members themselves. They fall into the following main categories: powerful global networking tools; effective career support; lifelong learning; local events of all kinds and - above all for me! - providing a platform for life-long friendship.

In short, a meaningful enrichment of our careers and our social lives.

I first came in contact with a National Alumni Association in London, straight out of INSEAD and still have wonderful friends from that time. As I have moved around the world, I have seen and felt first-hand the richness and diversity of the Associations and was myself active in the Germany, enjoying many of their Annual Reunion Trips.

Sign-up – and you too will experience the extraordinary benefits of membership.

I look forward to meeting many of you personally at inspiring events and wish you all the best for your private and professional lives.

Sven Kado, MBA’72
The school provides the following services for all alumni from graduation.

— Online networking through iConnect, including access to the ‘My Class’ website, which enables you to interact with classmates, join discussion boards, upload photos or store information in the document library

— The Mobile Connect apps for smartphones. Once downloaded, you can find fellow alumni in your location, track INSEAD news and events, connect with other alumni by phone or text

— Reunions for MBA alumni on campus one-year after and then every five years

— Reunions for EMBA alumni every five years, plus reunions for certain Executive Education classes and programmes

— Basic search functions on the iConnect alumni platform

— Lifelong access to the latest thinking and research from faculty through, for example, the award-winning INSEAD Knowledge website and reunion lectures

— Regular email updates from the Dean, through the Alumni newsletter and alumni news

— 25% discount for INSEAD alumni on all INSEAD Open Enrolment Programmes for executives

“I have many wonderful memories from INSEAD. Running through the forest on a beautiful autumn day, the partners’ weekend which cemented the relationship with the lady that I am about to marry, and the beautiful use of the English language by professors from around the world teaching their particular subjects. INSEAD is a very special place.”

Ian Fletcher, AMP’05
CEO & Controller General,
The UK Intellectual Property Office
Additional benefits of belonging to the INSEAD Alumni Association

There are 43 countries with National Alumni Associations, which is the simplest way of joining the INSEAD Alumni Association (IAA). If you travel widely or live in a country without an association, you can join the umbrella IAA directly. Either way, as a member you will receive the following benefits, in addition to those mentioned on the previous page.

Networking

— Advanced search functions on the iConnect platform (by profession, country, city and more) https://iconnect.insead.edu

— Wider search features on Mobile Connect especially for “Alumni around me”, which allows you to see who among the INSEAD Alumni are living in the neighbourhood where you are

— Access INSEAD Alumni Clubs and interest groups that are linked to the NAA network. Clubs provide the opportunity to network across generations, classes, programmes, countries. They provide a focal point for people with common interests. They are also one of the fastest-growing networking and community-building vehicles for INSEAD alumni.

Career Services

— Access to the Career advisory platform and INSEAD’s online CareerLink service, which is tailored to the needs of alumni as well as graduating classes – post your CV for top headhunters to read or access job advertisements from employers all over the world

— Lifelong career development support through Skype/telephone coaching by professional INSEAD alumni is offered. A media resource library is being built on how to cope with difficult career issues such as significant career transitions, writing your brand story and creating an effective CV in addition to many other practical topics such as salary negotiation and how and when to work with headhunters

— Access to Harvard, Stanford and Kellogg’s career services, under a reciprocal agreement

Events

— Opportunities to attend high-level social events throughout the year, as well as the opportunity to participate in lifelong learning and career development events and services – but most of all, a ready-made network on your doorstep.

— News of alumni events worldwide – so that you can attend if travelling to that region.

Lifelong learning

— Online membership of INSEAD’s library with access to the invaluable Business Source Alumni – with SWOT analyses and country reports plus content from over 3,000 magazines and academic journals including BusinessWeek, Fortune, Newsweek, The Economist and Journal of Management

Other Services

— An international house-exchange programme available via iConnect.
First, check whether the country in which you live or work is listed.

If it is, you will find the contact details of the National Alumni Association in your Country of residence here: https://iconnect.insead.edu

For other countries, please contact Dominique Sergent at dominique.sergent@insead.edu or by phone on +33 1 60 72 42 10

Alternatively, you will find in this document a list of contacts in countries which do not yet have NAAs, but which do have unofficial alumni groups.

“After 30 years, I’m still part of the school. My key INSEAD role today, is Treasurer of the National Alumni Association in Denmark. It is a lot of fun and has introduced me to many more INSEAD alumni.”

Peer Kolendorf, MBA’78
Chairman and Founder, Comitel Holdings A/S
Alumni Associations by country

Argentina
Alfredo Civallero, MBA’83D
alfredo.civallero@alumni.insead.edu

Australia/New Zealand
David Mair, MBA’96J
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Austria
Florian Niedersuess, MBA’05D
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Belgium
Frederic Debruyne, MBA’99D
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Brazil
Nestor Casado, MBA’01J
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Canada
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Chile
Patricio Merello, MBA’08J
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China
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Croatia
Mario Kricka, MBA’02D
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Czech Republic/Slovak Republic
Jaromir Sladkovsky, MBA’01J
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Denmark
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Egypt
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Finland
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France
Jean-Marc Liduena, MBA’99J
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Germany
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Greece
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Hong Kong
Marvin Lai, TIEMBA’09J
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Hungary
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India
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Italy
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Japan
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Korea
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Lebanon
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Luxembourg
Laurence Ponchaut, MBA’97J
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Mexico
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Monaco
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Netherlands
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Norway
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Pakistan
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Peru
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Poland
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Portugal
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Romania
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Russia
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Saudi Arabia
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Singapore
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Slovenia
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South Africa
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Spain
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Sweden
Jonas Berglund, MBA’84J
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Switzerland
Richard Bissoumet, MBA’81
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UAE
Sam Barnett, MBA’97J
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United Kingdom
Graham Hastie, MBA’85J
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United States
Julio Pekarovic, MBA’94D
julio.pekarovic@alumni.insead.edu
The IAA and beyond: ways to get involved

There are many ways of staying connected and supporting INSEAD – beyond simply joining the IAA.

NAA committee member or president

If you’re truly committed to promoting INSEAD in your country, why not become part of your NAA committee? You’ll have to dedicate a considerable amount of time to organising meetings, alumni gatherings or services, but you’ll gain a great deal of satisfaction in return. Who knows, you may even decide to stand for the position of NAA president in due course. This demanding yet fulfilling role entails the further commitment of travelling twice a year to attend NAA Presidents’ meetings.
— Contact: your NAA

IAA committee member

This is one further step up from being an NAA committee member. It involves supporting the global alumni community by playing an active role in constructing the future of the IAA. As well as working locally, IAA committee members must be available to travel regularly and to work closely with the school itself. Most have previously held the post of NAA president or committee member.
— Contact: directory@alumni.insead.edu

MBA or EMBA interviewer

INSEAD is unique among business schools in that all successful MBA candidates have been interviewed by at least one graduate. This is the key to our ability to select the very best candidates from any corner of the world. In order to volunteer you must have graduated between 1993 and 2008 and be available for approximately six interviews per year. Each interview involves approximately one hour spent with the candidate, who will travel to meet you, and a further hour writing feedback – to be submitted on a simple report form within 48 hours. It’s rewarding both for the school and the interviewer. And now there are opportunities for INSEAD graduates to get involved in a similar way for EMBA candidates.
— Contact: virginie.fougea@insead.edu for MBA and janine.serieys@insead.edu for EMBA

INSEAD Alumni Fund donor

Founded in 1976, the INSEAD Alumni Fund (IAF) was created by a group of dedicated alumni who sought to instill a culture of philanthropy within the school’s alumni community. Those modest beginnings paved the way for the school’s fundraising efforts and its reputation as a pioneer of fundraising for higher education in Europe.

Today, the IAF remains the school’s main annual fundraising mechanism, driven by alumni volunteers working with the school’s professional fundraisers.

The IAF is currently chaired by Leonidas Los, MBA’75, and a group of 10 dedicated IAF Trustees who each work tirelessly in their home countries to raise critical support for the school’s greatest needs – most specifically scholarships, research and facilities.
“It’s a virtuous circle: the more we help the school, the more the school can do globally. And the more it enhances its reputation globally, the faster the brand value grows... which in turn increases the value of our diploma and helps us in our professional lives.”

Vijai Gill, MBA’91J
Chief Executive,
Salamander Capital

Giving to the IAF is by far the simplest and easiest way of giving back to INSEAD. An annual donation when multiplied by thousands of alumni, adds up to a major impact on the school.

— Contact: iaf@insead.edu

Reunion Chair or Country Delegate
This is a commitment over the months leading up to your class reunion. It helps if you’re well connected with your classmates, as you’ll need to motivate them to attend – as well, of course, as attending yourself. Reunion chairmen are also responsible for recruiting country delegates, who play a similar role but within their own national area.

— Contact: alumni.reunions@insead.edu

Reunion Fund Chair or Fund Delegate
Again this is a significant commitment, but only in your reunion year. As well as attending the reunion, it involves motivating others to give to the reunion fundraising campaign and making a personal donation. The chairman takes the lead role and recruits a team of delegates.

— Contacts: celine.garsault@insead.edu, linda.eshel@insead.edu, laurence.valette@insead.edu or laurence.laemmel@insead.edu

Career Services Contact
This simply involves willingness to act as the focal point for INSEAD alumni seeking advice or inspiration in planning a career in your part of the world. It’s a great way of networking and doesn’t necessarily entail a formal, regular commitment.

— Contact: pamela.mcneill@insead.edu
Additional country contacts

At the time of going to press, the following countries do not yet have NAAs, but are fortunate to have dedicated alumni volunteers.

Algeria
Patrick Baudry, MBA ’09D
patrick.baudry@alumni.insead.edu

Angola
Farah Mulji, MBA ’11D
farah.mulji@gmail.com
Catarina Soares, MBA ’02D
catarina.soares@alumni.insead.edu

Bulgaria
Milena Ivanova, MBA ’03D
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Roumi Tchukliev, MBA ’01D
roumi.tchukliev@gmail.com

Columbia
Mauricio Comi, MBA ’09D
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Estonia
Peter Woolsey, MBA ’63
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Iceland
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Indonesia
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Ireland
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Israel
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Kuwait
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Malaysia
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Morocco
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Nigeria
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Serbia
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Taiwan
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Thailand
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Turkey
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Dan Hananel, MBA ’06J
danhananel@gmail.com

Ukraine
Ivan Verlan, MBA ’11J
iverlan@gmail.com

Venezuela
Cristobal Rodriguez Montoya, AMP’01
interatlantica@gmail.com

Vietnam
Juliette Miremont, MBA ’03J
juliette.miremont@gmail.com

There are also global clubs and industry-specific networks in the following areas:

Energy club
Healthcare club
INDEVOR Connect
LinkedIn group
National Associations
Polo club
INSEAD Private equity network (IPEN)
Salamander golf society
Salamander sailing society
Venture Net (Entrepreneurship)

For more information about these alumni clubs and the numerous student clubs, please visit iConnect, Network section or contact the IAR team at directory@alumni.insead.edu
The INSEAD ALUMNI ASSOCIATION represents all INSEAD alumni and acts as its spokesperson towards the various stakeholder groups of INSEAD.

We are stronger together

— For us

— For the school

— For a better world
The INSEAD Alumni Association (IAA) was created by alumni in 1961 and, ever since, has worked in partnership with INSEAD to serve alumni and the school.

The founder president was Jean-Marie d’Arjuzon MBA’60. The organisation he pioneered quickly adopted the salamander as its symbol. The choice is said to be have been inspired by the fact that the school’s very first classes were held in the Château de Fontainebleau, which is adorned with images of the salamander – a beast that was once the symbol of French king François I. Whether or not this is true, there is no doubt that the legendary symbol of bravery, perseverance and the ability to survive the fiercest flames made it a suitable emblem for a school.

For a new business school with no established reputation, few staff and a minimal research output, the alumni organisation was its only marketing asset. As well as supporting each other in their careers, the members’ unofficial brief was to promote the school in their own geographies, to scout for prospective talent and to encourage applications. Surveys of the first three intakes confirmed that most participants had first heard of INSEAD – directly or indirectly – via alumni.

Back in 1961, the pioneers could not have imagined that one day their organisation would be the most culturally diverse of its kind in the world with an impressive 43 national associations. Yet the credo and the spirit of the INSEAD Alumni Association remain exactly the same today as all those years ago.